



## Steely in 75 years

*The foundation of the EBI we know today, was laid in 1939 when Erling B. Ibsen established the I / S Ruhrstaal v / Ibsen and Nielsen.*

*In connection with the retirement of Erling B. Ibsen in 1971, the successor appointed, was the trusted employee, Fred Henrichs, who was managing director until his death in 1981.*

*Then Erling B. Ibsen's son, Mikael E. Ibsen commenced as managing director after having been with the company for over 10 years.*

*In 2008, a new generation of the Ibsen family took over, when Christina Ibsen became managing director after having been with the company since 2006. Mikael E. Ibsen is today the chairman of the board in EBI.*

# 75 years of German and English steel

Through his work in the steel industry, Erling B. Ibsen soon learned that there was a great demand for forged and rolled steel in the Danish market before World War II. This experience was the springboard for a degree in special steel in Germany, and thus became the foundation for the establishment of I / S Ruhrstaal v / Ibsen and Nielsen possible. An agency business, which included some of the steel works that belonged to the German Ruhrstahl group.

## World War II was a difficult time

I / S Ruhrstaal quickly established a good working relationship with a number of great Danish industrial companies, but World War II made it difficult to obtain materials from Germany. After the end of World War II, Erling B. Ibsen had the opportunity to make contacts

with British steel mills in autumn 1945. Thus, the company name I / S Ruhrstaal was no longer appropriate, and the company was in connection with Alfred V. Nielsen leaving the company, renamed Erling B. Ibsen.

## From English to German suppliers after the war

The English steel mills could not keep up with the postwar rise in demand, and Erling B. Ibsen had to return to Germany to resume his old contacts when the German industry steel works again began to produce more and more.

In addition to the sale of forged and rolled steel, the company expanded through the 1960s its operations by building a tooling department with different agencies, including FIBRO, Germany, on standard parts.



Crane from the past

## Focusing the business

Since the mid-1980s, the company had three main areas:

- Construction/Engineering- and Bright steel
- Tool steel and Standard Parts
- Technical agencies

In the early 00s an extensive modernization began, and it was decided to change the company name Erling B. Ibsen A / S to EBI A / S. In this context EBI A / S, took over the company DK- Tooling with Flemming Karmann in the lead.



Saw from the past

# 75 years with many different facilities

I / S Ruhrstaal opened its first offices in the building "Vesterport" and a steel warehouse on Kronprinsesse Sophiesvej in Copenhagen.

However, the building "Vesterport", was during the occupation taken over by the German occupying army, and the company instead had to find shelter in the private home of the founder.

After the liberation of Denmark and a legal battle for the right to the lease, the company was in 1947 again back at "Vesterport", thus giving the family Ibsen privacy again.

In line with the growing business, the company changed addresses several times during the 50s.

As a result of the repeated and disruptive movements, it was decided in 1960 to combine office and warehouse on the same land. Thus the company in a number of stages came to Ballerup – where it is still situated.



Employees at the "main office" in the family home. Here everybody was close in every possible way!



Construction of warehouse, Metalbuen 28, in 1961



The founder Erling B. Ibsen at the celebration of the roof truss being erected in 1961



Erling B. Ibsen making a speech at the opening of the warehouse

# 75 years and still believing in the future

In the years after 2008, a significant rationalization of the organization and efficiency of the core areas and processes have been completed. The company is currently tuned to meet future demanding challenges.

EBI is thus pleased to celebrate its 75th anniversary in 2014.

EBI 2014 is still built on the same core elements as when the company was founded - namely sales of steel in many different grades and standard parts.

EBI has in the past 75 years, built up a network of suppliers in Tool Steel, Structural Steel, Metals, Special Steel, Merchant bars etc. Thus making it possible, to fulfill almost every customer-demand.

Standard Parts are serviced through the three agencies FIBRO, HASBERG and KIPP.



The cooperation between EBI and FIBRO goes back over 50 years. EBI was appointed agent of FIBRO Standard Parts in Denmark on the 1st of October 1961.

The success of FIBRO is built on traditional values and modern technology. As a global market leader, FIBRO is a valued partner.

FIBRO products are known for the high level of precision and reliability together with high accessibility, fast delivery times and wide product range.



The cooperation between EBI and HASBERG goes back nearly 45 years. EBI was appointed agent of HASBERG in Denmark on the 1st of May 1969.

Hasberg has a very extensive range in feeler gauge bands and metal foils. It is produced in three different grades: carbon steel, stainless steel and brass.

Applications are many, such as underlay foil for creating themes for tool construction and mechanical setups, tolerance measurement for small stamped parts with high accuracy and much more.

Hasberg is known for its good quality, its possibility for small production runs and a short delivery time.



EBI have worked with KIPP for more than 35 years.

KIPP offers a broad selection of clamping tools, handles, levers and mechanical- and clamping devices.

KIPP is especially known for their good quality, as well as their good service and fast delivery times. More than 100 years of tradition and experience in delivering to the industry.

## Technical Agencies

As part of the process of the optimization of EBI, it was decided some years ago to bring together the technical agencies in the company Aktieselskabet Erling B. Ibsen & Søn Ingeniørforretning, where Mikael Ibsen og Peter Funder are working with the following areas:

- High Voltage Equipment
- Cooling Water Purification Equipment
- Telecommunication
- Lifting gear for trains
- Other special products